



Energy Efficiency Services Limited
A JV of PSUs of Ministry of Power, Govt. of India

Creating an Energy Efficient World

Advt Ref No.: EESL/0320/22

Date: 17/08/2020

NOTICE

SUB-Appointment of Head (Convergence) in EESL on Contractual basis.

Applications are invited from eligible executives for appointment to the post of **Head (Convergence)** for Energy Efficiency Services Limited to be posted at the Corporate Office of EESL presently in New Delhi on contractual basis.

A- Company Profile: - EESL is a Joint Venture Company of NTPC Ltd., Rural Electrification Corporation Ltd., Power Finance Corporation Ltd. and Power Grid Corporation of India Ltd. EESL is set up to create and sustain markets for energy efficiency in the country.

B- Background: The energy sector, in particular Power sector, is moving towards a transition not witnessed in over a century. The time honoured standard wires and transformers business centralised power units through large country level grids, is giving way to a decentralised, intermittent and dispersed systems. It is estimated that the energy demand will rise (in 2040) by almost one quarter, due largely to population growth and urbanization. Further, more than 40% of the energy supplied will be from Renewables as countries pursue decarbonisation as compared to a global average of around 20-25% as on date.

Energy Efficiency Services Limited (EESL) has set up a vertical that combines the decentralized solar business, EV and EV Charging and upcoming sectors like Battery Energy Storage and Carbon Finance. The vertical is likely to be hived off as a 100% EESL owned SPV (Special Purpose Vehicle). The SPV will play the role of “value-enhancer”, by creating the “convergence” and their opportunities through conceptualizing and piloting new business models, innovative financing structuring, working on the policy framework where necessary, and in general pushing boundaries making new markets possible. This includes finding ways to add additional revenue streams, innovating business models to achieve investability, using multiple sources and types of capital – including from multilateral and bilateral agencies, philanthropies and other

entities. Without a dedicated effort at breaking such sector boundaries, not only will silos continue but the opportunity to break sector boundaries and demonstrate a new way to make low carbon, resource efficient growth will be missed.

c- Job Description and Responsibilities: -:

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| 1. | Name and Address of the Corporate Office of the Company | Energy Efficiency Services Limited (EESL), 5th & 6th Floor, Core-3, SCOPE Complex, Lodhi Road, New Delhi-110003 |
| 2. | Name of the Post | Head (Convergence) |
| 3. | Job Responsibilities | <ol style="list-style-type: none"> 1- Management of all underlying assets where carbon credits are being developed 2- Management and development of all carbon assets, buyers of the carbon credits 3- Management of the Convergence SPV - along with staff and managers - and all assets included in the SPV, including: 4- EVs and their associated infra 5- Solar and associated infra 6- Batteries and associated developments 7- Develop new Convergence projects based on creating multiple revenue streams 8- Fund-raise for the SPV as & when ready 9- Take EESL International 10- Associated policy development for Convergence and/or climate / carbon finance – responsibilities as laid out in Convergence note 11- Representation, delegated authority to act on behalf of the Executive Vice Chairman, negotiating and acting responsibilities, engagement with Government of India and international Governmental entities, etc |
| 4. | Qualification | <p>Minimum Qualification: -</p> <p>Bachelor Degree in Engineering/Science/Environmental Sciences or related fields. Master’s degree in similar field will be an added advantage.</p> |
| 5. | Emoluments | Emoluments would be in the band of 60-70 lakh per annum. Other perks as admissible will be reckoned at E9/E10 level in EESL based on merit of candidate. |

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| 6. | Experience | <p>Applicants should have the minimum 15 years post qualification experience with following competencies: -</p> <ul style="list-style-type: none"> (a) Demonstrated experience in the field of climate change, carbon finance, private equity, blended finance and commercial finance, working with and in private and multilateral agencies. (b) Ability to set strategy, goals, organizational buildup and management in the field of climate change. (c) Experience in the field of clean energy including renewable energy, electric transportation, energy efficiency with particular emphasis on their financing (d) Progressive senior management experience, needs to have led teams and organizations – public and private alike. (e) Excellent networks with senior management international agencies including those purchasing carbon credits, bilateral agencies engaged in green finance, international philanthropies. (f) Demonstrated experience working outside India, familiarity with other geographies. (g) She/ he must have excellent knowledge of the Clean Development Mechanism and other associated carbon trading schemes. Implementation of any carbon finance based programs will be an added advantage. (h) Education in the field of finance, clean energy or related fields. (i) Experience in M&A, setting up new institutions will be preferred. |
| 7. | Maximum Age Limit | 50 years as on 1st August, 2020. |
| 8. | Duration of Appointment | The selected Executive will be appointed initially for a period of three years and contract is further extendable to five years subject to satisfactory performance. |
| 9. | Selection Process | Through interview, to be conducted by a Selection Committee. |

The recruitment time schedule shall be as under:

INDICATIVE SCHEDULE OF EVENTS

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| Start date for Online Registration of Application | 17 th August,2020 |
| Last date for Online Registration and submission of applications | 17 th September,2020 |

Other General Terms and Conditions:

- a) Only Indian Nationals within prescribed Upper Age limit are eligible to apply.
- b) Before applying, the candidates should ensure that they fulfill the eligibility criteria and other norms mentioned in this advertisement.
- c) All eligibility qualifications should be recognized in India and from a recognized Institution or University.
- d) Teaching and/ or Trainee experience period will not be counted as work experience. However, training period (i.e. Management/Engineer) in a Public Sector Undertaking on regular pay scale resulting in absorption in E2/E1 in respective grades may be considered for reckoning Post Qualification Executive Experience.
- e) EESL reserves the right to cancel / restrict /enlarge / modify / alter the recruitment/selection criteria / process including pay and allowance, if need so arises.
- f) EESL reserves the right to shortlist candidates for interview. Applicants should note that mere fulfillment of minimum eligibility criteria may not ensure consideration for short listing for interview. EESL will not entertain any correspondence on this subject and decisions of EESL will be final in all matters.
- g) Candidature is liable to be rejected at any stage of recruitment/ selection process or after joining, if any information provided by the applicant is not found in conformity with the eligibility criteria notified or if EESL comes across any evidence/knowledge that the qualification, experience and any other particulars indicated in application/other

forms/formats are not recognized/ false/ misleading and / or amounts to suppression of information/particulars which should have been brought to the notice of EESL.

- h) Incomplete applications are liable to be rejected.
- i) All computations of Age, Post Qualification Experience etc., shall be as on 1st August,2020.
- j) In case of any query the same may be sent to recruitment@eesl.co.in. Candidates are advised to add this e-mail ID to their address book. EESL will not be responsible for bouncing of e-mail / non-delivery of e-mail / delivery of e-mail to junk or spam folders. Contact No. 011-45801260/ 9205008748. For further details and progress please visit careers page of 'www.eeslindia.org'.
- k) All information regarding this recruitment process would be made available in the career section of EESL website, i.e. www.eeslindia.org, only. Applicants are advised to check the web site periodically for important updates. Once registered for EESL, all correspondences shall be made through their registered e-mail ID and/ or candidate login. Hence, candidates are requested to correspond with EESL through one email -id.

l) PROCEDURE FOR APPLYING: -

All Applications to made online through the link provided in the 'careers' page of the EESL website under HR section i.e. <http://www.eeslindia.org/>. Candidates are required to upload recent passport sized photograph (not more than 3 months old), scanned signature and resume. No hard copies are required to be sent to EESL prior to Interview except in case of applications on deputation. Shortlisted candidates may be asked to submit required documents before Interview.

**HR department
Energy Efficiency Services Limited**